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Administrative and statutory matters

(b) Financial situation and plan of expenditure for 2012

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I. Financial situation

The General Assembly at its nineteenth session (Gyeongju, Republic of Korea, 2011) approved a budget of EUR12,433,000 for the 2012 financial year [A/RES/603(XIX)]. The level of contributions to be received in 2012 from all of the Full, Associate and Affiliate Members was established at EUR11,888,000.

A. Estimated Budgetary Income and Expenditure for 2012

1. Following the recommendation of the Eighteenth General Assembly (Gyeongju, Republic of Korea, October 2011) that care be taken to ensure that the programme of work and budget is executed according to the income received [A/RES/603(XIX)], the Secretary-General, in accordance with Provision 3.04 "Plan of Expenditure" of the Detailed Financial Provisions and with the practice in previous years, has prepared an "estimate of income and expenditure" for the financial year 2012 in the light of the approved appropriations and forecast income, and taking into consideration the experience of previous financial years.

2. The following table establishes a comparison between income and approved appropriations and also provides at 31 March 2012 an estimate of income receivable, and limits expenditure to a level



consistent with that amount. In this way, the result for the financial year would be in balance with the overall financial situation.

2012 INCOME AND EXPENDITURE PLAN

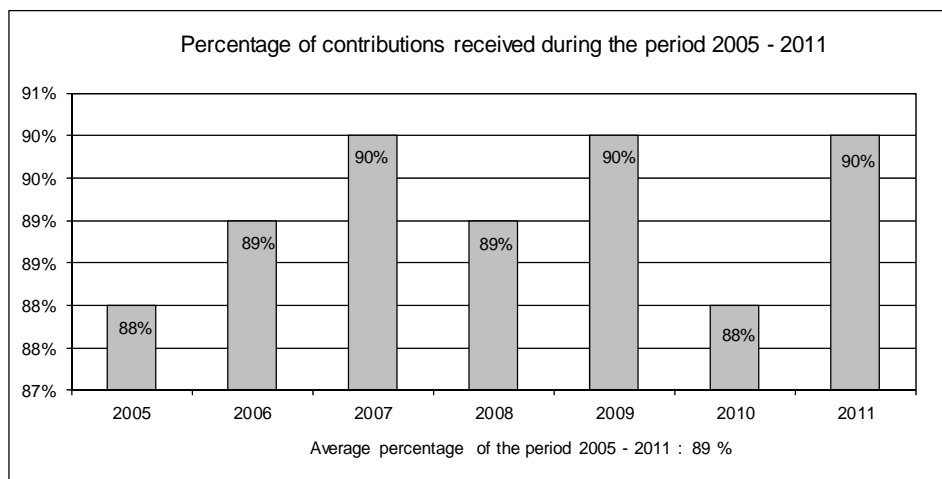
| | <u>EUR</u> <u>INCOME AND APPROVED</u> <u>APPROPRIATIONS</u> | <u>EUR</u> <u>ESTIMATED INCOME</u> <u>AND EXPENDITURE PLAN</u> |
|--|---|--|
| <u>INCOME</u> | <u>12,433,727.22</u> | <u>12,137,000.00</u> |
| - Contributions of the Members (Full, Associate and Affiliate) | 11,888,727.22 | 10,452,000.00 |
| - Allocation from sundry income | 295,000.00 | 465,000.00 |
| - Allocation from Publications account | 250,000.00 | 420,000.00 |
| - Arrear contributions | -- | 800,000.00 |
| <u>EXPENDITURE</u> | <u>12,433,000.00</u> | <u>12,137,000.00</u> |
| <u>RESULTS</u> | 727.22 (*) | 0.00 |
| (*) This amount results from adjusting the contributions of the Affiliate Members (EUR782.22) and the adjustment of the contributions of Full and Associate Members (-EUR55.00). | | |

3. The forecasts of income receivable, the proposed level of expenditure and the result for the financial year are analysed below.

(1) Income

4. Income from contributions likely to be received in the current financial year has been estimated at EUR10,452,000, i.e., 88 per cent of total assessed contributions. This estimate is based on the average percentage of contributions received in the past seven years (see graph 1), brought up to date using information on income actually received as of 31 March 2012.

GRAPH 1

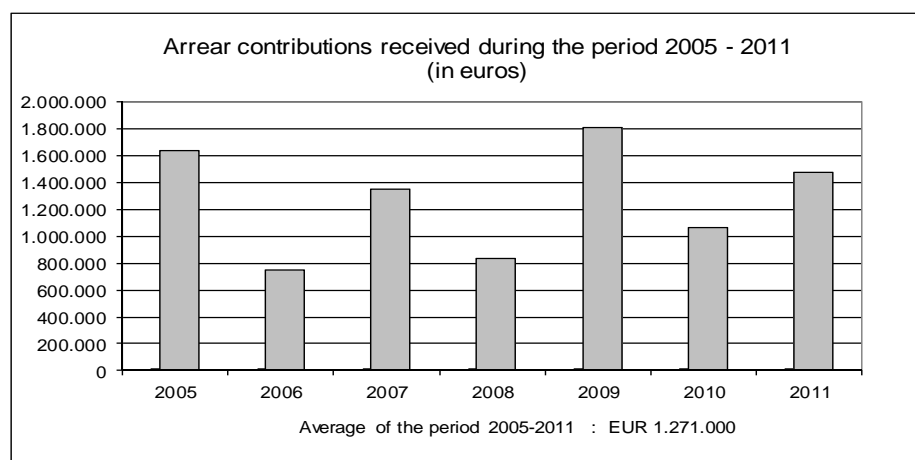


5. Budgetary allocations from the Sundry Income reserve and Publications account have been provisionally increased by EUR170,000 each until we see how income from contributions evolves.

6. Income received to date indicates that the target of 12,137,000 euros of budgetary income estimated for the financial year can only be reached if an additional sum is allocated from the Sundry Income and Publications reserves on top of the allocations established in the approved budget. Income from contributions, including contribution arrears received, as of the date of this document amounts to 6.8 million euros. This amount is in line with the contribution income received as of the same date in previous years.

7. Concerning income from arrear contributions, it has been cautiously estimated that an amount of around EUR800,000 could be received during 2012 based on the amount collected to date which is lower than the average level of collection of the past 7 years as shown in graph 2. The good performance over the past several years in terms of the prompt and on-time collection of contributions (an average rate of 89% over the period 2005-2011) is that of mechanically reducing – and this is a positive trend – the potential for the collection of arrears. Moreover, it should be kept in mind that those Members with arrears still outstanding are now mainly, though not exclusively, countries that have experienced in the past significant social or economic difficulties, sometimes combined with natural disasters. Therefore, despite the Secretariat's best efforts, and the good intentions of the Members concerned, many are simply not yet in a position to make a firm commitment to repay their contribution arrears or to adopt a suitable payment plan. The Secretariat will persist in its policy of encouraging those Members that are in arrears with their contributions to present proposals for the payment of their arrears at least in instalments.

GRAPH 2



(2) Expenditure

8. Expenses in this financial year have been limited to EUR12,137,000 which amounts to 98 per cent of the approved appropriations. Expenses implemented to date amount to EUR11,060,000, which represents 91% of the planned expenditure for the current year, with the implementation level of operating costs at 73%. These high percentages of implementation relative to percentages in previous years at the same date (87% and 52% in 2011, and 82% and 49% in 2010) show the budgetary pressure in all the programmes, including the support programmes.

9. As for staff costs, the amount paid in the form of salaries during the first three months of the year was EUR2,058,000, which represents an annual increase of EUR250,000 with respect to the expenditure on this item in 2011, and this before it has been possible to decide on other personnel

actions foreseen. All of the foregoing leads us to consider that it could be necessary to rely on additional financial resources before the end of the financial year if income from contributions does not exceed current projections. Nevertheless, the result foreseen for 2012 in the current income and expenditure plan is zero, so as to maintain financial equilibrium while achieving the highest possible level of budgetary execution.

B. Income and Expenditure results at 31 March 2012

(in euros)

| | Plan of Income and expenditure | Income and expenditure at 30/03/2012 |
|-----------------------------------|-----------------------------------|---|
| BUDGETARY INCOME | 12,137,000.00 | 7,756,912.94 |
| Contributions of Members | 10,452,000.00 | 6,309,117.63 |
| Other income | 885,000.00 | 885,000.00 |
| Arrear contributions | 800,000.00 | 562,795.31 |
| EXPENDITURE | (12,137,000.00) | (11,059,483.71) |
| RESULTS | 0.00 | (3,302,570.77) |

10. In regard to the payment of contributions, paragraph 12 of the Financing Rules attached to the Statutes stipulates the following:

"12. The Members of the Organization shall pay their contribution in the first month of the financial year for which it is due."

In compliance with the above rule, at 31 January 2012 contributions received from Members totalled EUR2,795,359.70, representing 24 per cent of the amount receivable from them (i.e., EUR11,888,727.22), compared with 30 per cent in 2011, and 22 per cent of the budget approved for 2012 (EUR12,433,000).

11. Income receipts at 31 March 2012 amount to EUR7,756,912.94 and represent 64% of the income estimates (EUR12,137,000) as shown in the plan of income and expenditure. The level of contribution receipts for the current year amounts to EUR6,309,117.63 and is almost similar to that of the two preceding years for the same period. However, arrear contributions received to date (EUR562,795.31) are higher than in the two preceding years. The following is a list of the Members that have paid arrears:

| <u>FULL MEMBERS</u> | <u>Arrear contributions received</u> | |
|---------------------------------------|--|-----------------------------|
| Andorra | 44,717.00 | |
| Cambodia | 15,012.57 | |
| Democratic People's Republic of Korea | 30,000.00 | |
| Haiti | 24,843.00 | |
| Libya | 244,004.00 | |
| Mongolia | 1,688.88 | |
| Nicaragua | 17,103.00 | |
| Togo | 16,157.70 | |
| Uruguay | 56,015.00 | |
| United Republic of Tanzania | 16,081.16 | |
| Venezuela | 65,573.00 | 531,195.31 |
| AFFILIATE MEMBERS | | <u>31,600.00</u> |
| Total arrears received | | <u>EUR562,795.31</u> |

12. The implemented expenditure as of 31 March 2012 amounts to EUR11,059,483.71 out of which EUR2,866,507.77 have already been disbursed, furthermore EUR8,192,975.94 are already committed until year end, staff costs included.

13. Taking into account the expenditure implemented, the balance between income and expenditure shows a deficit of EUR3,302,570.77, even though current balance at treasury amounts to EUR4,890,405.17 if we only consider disbursements already carried out.

(3) Voluntary contributions

14. As of the date of this document, the following voluntary contributions have been received:

- USD199,786 from the United Nations Development Programme (UNDP) / the Spanish (MDG) Millennium Development Goals Achievement Fund (MDGF) for the implementation of the project "Sustainable Tourism for Rural Development" in Serbia;
- USD224,400 as partial payment of a total contribution of USD2,216,236 from the Government of Egypt to carry out a revision and implementation of a new hotel classification system in Egypt;
- USD23,625.00 as final payment of a total contribution of USD118,125 from the Government of Botswana for the implementation of the Tourism Satellite Account;
- EUR10,000 as final payment from a total contribution of EUR40,000 from The European Travel Commission (ETC) to carry out a study on U.S. Outbound Travel Market";
- EUR10,000 as final payment of a total contribution of EUR20,000 from the European Travel Commission (ETC) for the preparation of a handbook on "Performance Indicators for NTO Tourism Marketing Evaluation"; and
- EUR30,000 as final payment of a total contribution of EUR70,000 from the Government of the Flemish Community of Belgium for the implementation of the project "Human Resource

and SME Development for the Tourism Sector in Inhambane Province, Mozambique”, with the framework of the ST-EP programme.

(4) Income from the Associate Member Netherlands Antilles

15. The Netherlands Antilles, an autonomous Caribbean country within the Kingdom of the Netherlands and an associate member of UNWTO, was dissolved on 10 October 2010. After dissolution, the BES Islands (Bonaire, Sint Eustatius, and Saba) became special municipalities of the Netherlands proper, while Curaçao and Sint Maarten became constituent countries within the Kingdom of the Netherlands, along the lines of Aruba, which had separated from the Netherlands Antilles in 1986. Under the provisions of Art.1 of the National Decree Transitional Provisions of Legislation & Administration, the National Trademark Act 1995 and the National Trademark Decree 2000 of the Netherlands Antilles became the trade mark legislation of Curaçao (CW) and the Dutch portion of St. Maarten (MN). As a consequence of this, the Netherlands Antilles has ceased to be an Associate Member of UNWTO and the Executive Council is hereby requested to authorize the Secretary-General to write off the accounts the outstanding contribution amounts corresponding to the financial years 2011 and 2012.

(5) Salary scales for staff in the Professional and Higher Categories

16. The Council is informed that the United Nations General Assembly, on 24 December 2011 approved for implementation, effective 1 January 2012, a new salary scale for staff in the Professional and Higher categories. This was notified to UNWTO by the International Civil Service Commission (ICSC).

17. The United Nations has decided to revise upwards by 0.13 per cent the base salary of officials in these categories on a “no-loss, no-gain” basis.

18. Simultaneously with the introduction of the revised base salary scale on 1 January 2012, post adjustment multipliers applicable at all duty stations were reduced by the same percentage so that the overall amount of remuneration (base salary plus post adjustment) remains unchanged, except for minor adjustments due to rounding off.

19. The purpose of this measure is to limit variations in the multiplier which is established for each country depending on the cost of living and the value of the dollar against the local currency and which determines the amount of post adjustment payable and, in so doing, to prevent a surge in expenditure resulting from a possible decline in the value of the dollar against the local currency.

20. By virtue of Article 16 of the “Agreement between the United Nations and the World Tourism Organization” adopted on 23 December 2003, UNWTO agreed to accept the Statute of the International Civil Service Commission and to develop with the United Nations uniform standards of international employment.

21. Accordingly, the Executive Council is invited to take note of the new salary scale approved by the United Nations and applied by the Secretary-General with effect from 1 January 2012, in accordance with Staff Rule 33(1).

Annex I. Statement of contributions due to the General Fund at 31 March 2012

| BUDGETARY CONTRIBUTIONS / CONTRIBUTIONS BUDGÉTAIRES / CONTRIBUCIONES PRESUPUESTARIAS | | | | |
|--|---|----------------|---|------------|
| FULL MEMBERS MEMBRES EFFECTIFS MIEMBROS EFECTIVOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
| | YEARS/ANNÉES AÑOS | EUR | 2012 EUR | EUR |
| | AFGHANISTAN-AFGANISTAN | 81-87,89-08,10 | 653.095,77 | 24.843,00 |
| ALBANIA-ALBANIE | - | 0,00 | 963,00 | 963,00 |
| ALGERIA-ALGÉRIE-ARGELIA | - | 0,00 | 0,00 | 0,00 |
| ANDORRA - ANDORRE | - | 0,00 | 0,00 | 0,00 |
| ANGOLA | 07-08 | 26.767,30 | 0,00 | 26.767,30 |
| ARGENTINA-ARGENTINE | - | 0,00 | 0,00 | 0,00 |
| ARMENIA-ARMÉNIE | - | 0,00 | 29.305,00 | 29.305,00 |
| AUSTRALIA - AUSTRALIE | - | 0,00 | 124.299,50 | 124.299,50 |
| AUSTRIA-AUTRICHE | - | 0,00 | 0,00 | 0,00 |
| AZERBAIJAN-AZERBAÏYÁN-AZERBAÏJAN | 08 | 24.476,00 | 0,00 | 24.476,00 |
| BAHAMAS | - | 0,00 | 0,00 | 0,00 |
| BANGLADESH (5) | - | 0,00 | 24.843,00 | 24.843,00 |
| BAHRAIN-BAHREIN-BAHRÉÏN | 77-84,10-11 | 396.022,25 | 0,00 | 396.022,25 |
| BELARUS-BÉLARUS-BELARÚS | - | 0,00 | 0,00 | 0,00 |
| BENIN - BÉNIN | - | 0,00 | 24.843,00 | 24.843,00 |
| BHUTAN-BHOUTAN-BHUTÁN | - | 0,00 | 22.359,00 | 22.359,00 |
| BOLIVIA-BOLIVIE | 78-87, 89-98 | 482.814,50 | 24.843,00 | 507.657,50 |
| BOSNIA AND HERZEGOVINA BOSNIE-HERZÉGOVINE BOSNIA Y HERZEGOVINA | - | 0,00 | 0,00 | 0,00 |
| BOTSWANA (2) | - | 0,00 | 49.686,00 | 49.686,00 |
| BRAZIL-BRÉSIL-BRASIL | - | 0,00 | 188.806,00 | 188.806,00 |
| BRUNEI DARUSSALAM / BRUNÉI DARUSSALAM | - | 0,00 | 0,00 | 0,00 |
| BULGARIA-BULGARIE | - | 0,00 | 0,00 | 0,00 |
| BURKINA FASO | 02-04,11 | 77.281,46 | 24.843,00 | 102.124,46 |
| BURUNDI | 77-07,11 | 704.996,61 | 3.887,22 | 708.883,83 |
| CAMBODIA-CAMBODGE- CAMBOYA | 77-92 | 345.288,24 | 0,00 | 345.288,24 |
| CAMEROON CAMEROUN CAMERUN | 09-10 | 25.207,26 | 24.843,00 | 50.050,26 |
| CANADA - CANADÁ | - | 0,00 | 99.371,33 | 99.371,33 |

| FULL MEMBERS MEMBRES EFFECTIFS MIEMBROS EFECTIVOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|--|---|------------|---|------------|
| | YEARS/ANNÉES | | 2012 | |
| | AÑOS | EUR | EUR | EUR |
| CAPE VERDE - CAP-VERT - CABO VERDE | 02-11 | 185.588,00 | 19.874,00 | 205.462,00 |
| CENTRAL AFRICAN REPUBLIC RÉPUBLIQUE CENTRAFRICAINE REPUBLICA CENTROAFRICANA | 06-11 | 127.605,00 | 24.843,00 | 152.448,00 |
| CHAD-TCHAD | 07-08,10-11 | 98.158,00 | 24.843,00 | 123.001,00 |
| CHILE-CHILI | - | 0,00 | 0,00 | 0,00 |
| CHINA-CHINE | - | 0,00 | 0,00 | 0,00 |
| COLOMBIA-COLOMBIE (3) | - | 0,00 | 0,00 | 0,00 |
| CONGO | 92-08 | 352.178,67 | 24.843,00 | 377.021,67 |
| COSTA RICA | - | 0,00 | 59.623,00 | 59.623,00 |
| CÔTE D'IVOIRE | 04-07,11 | 109.302,34 | 24.843,00 | 134.145,34 |
| CROATIA-CROATIE-CROACIA | - | 0,00 | 119.246,00 | 119.246,00 |
| CUBA | - | 0,00 | 0,00 | 0,00 |
| CYPRUS-CHYPRE-CHIPRE | - | 0,00 | 0,00 | 0,00 |
| CZECH REPUBLIC RÉPUBLIQUE TCHÈQUE REPUBLICA CHECA | - | 0,00 | 0,00 | 0,00 |
| DEM. PEOPLE'S REP. OF KOREA RÉP. POP. DÉM. DE CORÉE REP. POP. DEM. DE COREA | 11 | 19.484,86 | 24.843,00 | 44.327,86 |
| DEM. REPUBLIC OF THE CONGO RÉPUBLIQUE DÉM. DU CONGO REPUBLICA DEM. DEL CONGO | 91-96,98-00,02-06 08-11 | 362.250,26 | 24.843,00 | 387.093,26 |
| DJIBOUTI | 03-11 | 190.141,00 | 22.359,00 | 212.500,00 |
| DOMINICAN REP.-RÉP. DOMINICAINE REPUBLICA DOMINICANA | - | 0,00 | 0,00 | 0,00 |
| ECUADOR-ÉQUATEUR | - | 0,00 | 655,20 | 655,20 |
| EGYPT-ÉGYPTE-EGIPTO (5) | - | 0,00 | 0,00 | 0,00 |
| EL SALVADOR | 95-96 | 39.692,76 | 44.717,00 | 84.409,76 |
| ERITREA, ÉRYTHRÉE | - | 0,00 | 24.843,00 | 24.843,00 |
| ETHIOPIA-ÉTHIOPIE-ETIOPIA | - | 0,00 | 0,00 | 0,00 |
| FUJI-FIDJI | - | 0,00 | 0,00 | 0,00 |
| FRANCE-FRANCIA | - | 0,00 | 317.988,00 | 317.988,00 |
| GABON (4) | - | 0,00 | 49.193,80 | 49.193,80 |
| GAMBIA-GAMBIE (5) | 92-05,08-10 | 329.008,15 | 24.843,00 | 353.851,15 |

| FULL MEMBERS MEMBRES EFFECTIFS MIEMBROS EFECTIVOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|--|---|--------------|---|--------------|
| | YEARS/ANNÉES | | 2012 | |
| | AÑOS | EUR | EUR | EUR |
| | | | | |
| GEORGIA-GÉORGIE | - | 0,00 | 29.811,00 | 29.811,00 |
| GERMANY-ALLEMAGNE-ALEMANIA | - | 0,00 | 0,00 | 0,00 |
| GHANA | - | 0,00 | 29.811,00 | 29.811,00 |
| GREECE-GRÈCE-GRECIA | - | 0,00 | 188.806,00 | 188.806,00 |
| GUATEMALA | - | 0,00 | 49.686,00 | 49.686,00 |
| GUINEA-GUINÉE | 95-96,98-00,07 | 180.558,75 | 24.843,00 | 205.401,75 |
| GUINEA-BISSAU-GUINÉE-BISSAU | 92-96,99-11 | 373.793,55 | 24.843,00 | 398.636,55 |
| EQUATORIAL GUINEA GUINÉE ÉQUATORIALE GUINEA ECUATORIAL | 10-11 | 42.941,00 | 23.444,00 | 66.385,00 |
| HAITI - HAÏTI | 11 | 24.662,00 | 24.843,00 | 49.505,00 |
| HONDURAS | - | 0,00 | 0,00 | 0,00 |
| HUNGARY-HONGRIE-HUNGRÍA | - | 0,00 | 119.246,00 | 119.246,00 |
| INDIA-INDE | - | 0,00 | 0,00 | 0,00 |
| INDONESIA-INDONÉSIE (2) | - | 0,00 | 0,00 | 0,00 |
| IRAN, ISLAMIC REP. OF (1) IRAN,RÉPUBLIQUE ISLAMIQUE D' IRAN, REPUBLICA ISLAMICA DE | 11 | 59.623,00 | 59.623,00 | 119.246,00 |
| IRAQ | 85-87,91-06 | 1.856.798,34 | 29.811,00 | 1.886.609,34 |
| ISRAEL-ISRAËL | - | 0,00 | 0,00 | 0,00 |
| ITALY-ITALIE-ITALIA | - | 0,00 | 0,00 | 0,00 |
| JAMAICA-JAMAÏQUE | - | 0,00 | 59.623,00 | 59.623,00 |
| JAPAN-JAPON (2) | - | 0,00 | 317.988,00 | 317.988,00 |
| JORDAN-JORDANIE-JORDANIA | - | 0,00 | 59.623,00 | 59.623,00 |
| KAZAKHSTAN-KAZAJSTÁN | - | 0,00 | 52.335,00 | 52.335,00 |
| KENYA | - | 0,00 | 0,00 | 0,00 |
| KYRGYZSTAN-KIRGHIZISTAN KIRGUISTAN | 95-10 | 369.619,89 | 24.843,00 | 394.462,89 |
| KUWAIT-KOWEÏT | 10 | 149.057,00 | 0,00 | 149.057,00 |
| LAO PEOPLE'S DEM. REP. RÉPUBLIQUE POP. DÉM. LAO REP.DEM.POP.LAO | 88-95,04 | 209.789,35 | 24.843,00 | 234.632,35 |
| LATVIA-LETONIE-LETONIA | - | 0,00 | 0,00 | 0,00 |
| LEBANON-LIBAN-LIBANO | - | 0,00 | 78.505,00 | 78.505,00 |
| LESOTHO (2) | - | 0,00 | 15.197,97 | 15.197,97 |
| LIBYA - LIBYE - LIBIA | 11 | 59.623,00 | 59.623,00 | 119.246,00 |
| LITHUANIA-LITUANIE-LITUANIA | - | 0,00 | 59.623,00 | 59.623,00 |

| FULL MEMBERS MEMBRES EFFECTIFS MIEMBROS EFECTIVOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|---|---|------------|---|------------|
| | YEARS/ANNÉES | | 2012 | |
| | AÑOS | EUR | EUR | EUR |
| MACEDONIA, FORMER YUGOSLAVE REP. MACÉDOINE, EX-RÉP. YOUGOSLAVE DE MACEDONIA, EX REP. YUGOSLAVA DE | 10-11 | 59.405,00 | 29.811,00 | 89.216,00 |
| MADAGASCAR | 10-11 | 25.477,79 | 24.843,00 | 50.320,79 |
| MALAYSIA-MALAISIE-MALASIA | - | 0,00 | 0,00 | 0,00 |
| MALAWI (4) | 00,02-11 | 224.385,24 | 24.843,00 | 249.228,24 |
| MALDIVES-MALDIVAS | - | 0,00 | 24.843,00 | 24.843,00 |
| MALI | - | 0,00 | 24.843,00 | 24.843,00 |
| MALTA-MALTE | - | 0,00 | 0,00 | 0,00 |
| MAURITANIA-MAURITANIE | 77-05 | 652.655,89 | 24.843,00 | 677.498,89 |
| MAURITIUS-MAURICE-MAURICIO(5) | - | 0,00 | 0,00 | 0,00 |
| MEXICO-MEXIQUE | - | 0,00 | 0,00 | 0,00 |
| MONACO-MÓNACO | - | 0,00 | 0,00 | 0,00 |
| MONGOLIA-MONGOLIE | - | 0,00 | 0,00 | 0,00 |
| MONTENEGRO / MONTÉNÉGRE | - | 0,00 | 0,00 | 0,00 |
| MOROCCO-MAROC-MARRUECOS | - | 0,00 | 91.125,00 | 91.125,00 |
| MOZAMBIQUE | - | 0,00 | 24.843,00 | 24.843,00 |
| NAMIBIA-NAMIBIE | 08 | 44.358,00 | 0,00 | 44.358,00 |
| NEPAL - NÉPAL | - | 0,00 | 24.843,00 | 24.843,00 |
| NETHERLANDS - PAYS-BAS - PAISES BAJOS | - | 0,00 | 0,00 | 0,00 |
| NICARAGUA | 95,97-02,08 | 153.927,04 | 24.843,00 | 178.770,04 |
| NIGER | 82-87, 90-07,10,11 | 589.878,14 | 24.843,00 | 614.721,14 |
| NIGERIA - NIGÉRIA | - | 0,00 | 29.811,00 | 29.811,00 |
| NORWAY - NORVÈGE - NORUEGA | - | 0,00 | 198.743,00 | 198.743,00 |
| OMAN - OMÁN | - | 0,00 | 0,00 | 0,00 |
| PAKISTAN (5) | 08,10,11 | 61.372,24 | 29.811,00 | 91.183,24 |
| PANAMA | - | 0,00 | 0,00 | 0,00 |
| PAPUA NEW GUINEA PAPOUASIE-NOUVELLE-GUINÉE PAPUA NUEVA GUINEA | 08-11 | 93.605,00 | 24.843,00 | 118.448,00 |
| PARAGUAY | - | 0,00 | 0,00 | 0,00 |
| PÉRU-PEROU | 91,95,96,03 | 128.200,23 | 59.623,00 | 187.823,23 |
| PHILIPPINES-FILIPINAS | - | 0,00 | 0,00 | 0,00 |
| POLAND-POLOGNE-POLONIA | - | 0,00 | 175.828,00 | 175.828,00 |
| PORTUGAL | - | 0,00 | 188.806,00 | 188.806,00 |
| QUATAR - QATAR | - | 0,00 | 0,00 | 0,00 |
| REPUBLIC OF KOREA RÉPUBLIQUE DE CORÉE REPUBLICA DE COREA | - | 0,00 | 0,00 | 0,00 |
| REPUBLIC OF MOLDOVA RÉPUBLIQUE DE MOLDOVA REPUBLICA DE MOLDOVA | - | 0,00 | 24.843,00 | 24.843,00 |
| ROMANIA-ROUMANIE-RUMANIA | - | 0,00 | 0,00 | 0,00 |

| FULL MEMBERS MEMBRES EFFECTIFS MIEMBROS EFECTIVOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|---|---|------------|---|------------|
| | YEARS/ANNÉES | EUR | 2012 EUR | EUR |
| | AÑOS | EUR | EUR | EUR |
| RUSSIAN FEDERATION FEDERATION DE RUSSIE FEDERACION DE RUSIA | - | 0,00 | 0,00 | 0,00 |
| RWANDA | 11 | 2.523,04 | 24.843,00 | 27.366,04 |
| SAN MARINO - SAINT-MARIN | - | 0,00 | 0,00 | 0,00 |
| SAO TOME-AND-PRINCIPE SAO TOMÉ-ET-PRINCIPE SANTO TOME Y PRINCIPE | 86-11 | 540.417,65 | 19.874,00 | 560.291,65 |
| SAUDI ARABIA-ARABIE SAOUDITE ARABIA SAUDITA | - | 0,00 | 0,00 | 0,00 |
| SÉNÉGAL-SENEGAL | - | 0,00 | 24.843,00 | 24.843,00 |
| SERBIA / SERBIE | - | 0,00 | 0,00 | 0,00 |
| SEYCHELLES | - | 0,00 | 0,00 | 0,00 |
| SIERRA LEONE - SIERRA LEONA | 79-00,03-11 | 677.661,39 | 24.843,00 | 702.504,39 |
| SLOVAKIA - SLOVAQUIE -ESLOVAQUIA | - | 0,00 | 0,00 | 0,00 |
| SLOVENIA-SLOVÉNIE-ESLOVENIA | - | 0,00 | 0,00 | 0,00 |
| SOUTH AFRICA - AFRIQUE DU SUD- SUDAFRICA (2) | - | 0,00 | 149.057,00 | 149.057,00 |
| SPAIN-ESPAGNE-ESPAÑA | - | 0,00 | 317.988,00 | 317.988,00 |
| SRI LANKA | - | 0,00 | 0,00 | 0,00 |
| SUDAN-SOUDAN | 84-86,89-03,06-08 | 457.439,92 | 24.843,00 | 482.282,92 |
| SWAZILAND - SWAZILANDIA | - | 0,00 | 0,00 | 0,00 |
| SWITZERLAND-SUISSE-SUIZA | - | 0,00 | 0,00 | 0,00 |
| SYRIAN ARAB REPUBLIC RÉPUBLIQUE ARABE SYRIENNE REPUBLICA ARABE SIRIA | - | 0,00 | 59.623,00 | 59.623,00 |
| TAJIKISTAN / TAYIKISTÁN /TADJIKISTAN | - | 0,00 | 0,00 | 0,00 |
| THAILAND-THAÏLANDE-TAILANDIA | - | 0,00 | 0,00 | 0,00 |
| TIMOR-LESTE | 11 | 872,95 | 149,73 | 1.022,68 |
| TOGO | 01-06 | 104.604,63 | 24.843,00 | 129.447,63 |
| TUNISIA-TUNISIE-TUNEZ | - | 0,00 | 0,00 | 0,00 |
| TURKEY-TURQUIE-TURQUIA (1) | - | 0,00 | 0,00 | 0,00 |
| TURKMENISTAN - TUKMÉNISTAN | 95-98,00-11 | 474.255,40 | 29.811,00 | 504.066,40 |
| UCRANIA - UKRAINE | - | 0,00 | 67.573,00 | 67.573,00 |
| UGANDA-OUGANDA (5) | 95-00,02-04,10-11 | 221.384,76 | 24.843,00 | 246.227,76 |
| UNITED REP. OF TANZANIA (5) RÉPUBLIQUE-UNIE DE TANZANIE REPUBLICA UNIDA DE TANZANIA | 10 | 21.710,84 | 29.811,00 | 51.521,84 |
| URUGUAY | 02-03,11 | 145.577,22 | 49.686,00 | 195.263,22 |

| FULL MEMBERS MEMBRES EFFECTIFS MIEMBROS EFECTIVOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|---|---|---------------|---|---------------|
| | YEARS/ANNÉES | EUR | 2012 | EUR |
| | AÑOS | | EUR | |
| UZBEKISTAN-OUZBÉKISTAN | - | 0,00 | 24.843,00 | 24.843,00 |
| VANUATU | - | 0,00 | 19.874,00 | 19.874,00 |
| VENEZUELA | 11 | 2.000,00 | 67.573,00 | 69.573,00 |
| VIET NAM | - | 0,00 | 0,00 | 0,00 |
| YEMEN - YÉMEN | 79-89,95 | 256.576,82 | 24.843,00 | 281.419,82 |
| ZAMBIA-ZAMBIE | 10-11 | 24.916,02 | 24.843,00 | 49.759,02 |
| ZIMBABWE | 11 | 19.400,69 | 0,00 | 19.400,69 |
| Total Full Members Total Membres Effectifs Total Miembros Efectivos | | 12.858.430,21 | 4.968.543,75 | 17.826.973,96 |

| ASSOCIATE MEMBERS MEMBRES ASSOCIÉS MIEMBROS ASOCIADOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|--|---|-----------|---|------------|
| | YEARS / ANNÉES | EUR | 2012 | EUR |
| | AÑOS | | EUR | |
| ARUBA | 11 | 22.359,00 | 22.359,00 | 44.718,00 |
| MACAO | - | 0,00 | 0,00 | 0,00 |
| MADEIRA, MADERE | - | 0,00 | 22.359,00 | 22.359,00 |
| FLEMISH COMM. OF BELGIUM COMM. FLAMANDE DE BELGIQUE COMUNIDAD FLAMENCA BELGA | - | 0,00 | 29.439,00 | 29.439,00 |
| HONG KONG, CHINA | - | 0,00 | 0,00 | 0,00 |
| NETHERLANDS ANTILLES ANTILLES NÉERLANDAISES (*) ANTILLAS NEERLANDESAS | 11 | 22.359,00 | 22.359,00 | 44.718,00 |
| PUERTO RICO, PORTO RICO | 10-11 | 44.718,00 | 22.359,00 | 67.077,00 |
| Total Associate Members Total Membres associés Total Miembros Asociados | | 89.436,00 | 118.875,00 | 208.311,00 |

| AFFILIATE MEMBERS MEMBRES AFFILIÉS MIEMBROS AFILIADOS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|---|---|------------|---|------------|
| | YEARS / ANNÉES | EUR | 2012 | EUR |
| | AÑOS | | EUR | |
| Total Affiliate Members Total Membres affiliés Total Miembros Afiliados | 96-10 | 310.191,62 | 293.448,17 | 603.639,79 |

(*) Proposed to be written-off the accounts.

| FORMER MEMBERS ANCIENS MEMBRES EX-MIEMBROS | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | TOTAL |
|--|---|---------------|---|---------------|
| | YEARS / ANNÉES AÑOS | EUR | 2012 EUR | EUR |
| | Total Former Full Members Total Anciens Membres effectifs Total Ex-Miembros Efectivos | 77-99 | 1.685.586,36 | 0,00 |
| Total Form Associate Members Total Anciens Membres associés Total Ex-Miembros Asociados | 86 | 1.947,90 | 0,00 | 1.947,90 |
| Total Form Affiliate Members Total Anciens Membres affiliés Total Ex-Miembros Afiliados | 06-10 | 63.182,50 | 0,00 | 63.182,50 |
| BUDGETARY CONTRIBUTIONS DUE CONTRIBUTIONS BUDGÉTAIRES DUES CONTRIBUCIONES PRESUP. ADEUDADAS | | 15.008.774,59 | 5.380.866,92 | 20.389.641,51 |

| EXTRA-BUDGETARY CONTRIBUTIONS CONTRIBUTIONS EXTRA-BUDGÉTAIRES CONTRIBUCIONES EXTRA-PRESUPUESTARIAS [CE/DEC/19(XXXVIII)] | | | | | |
|--|---|---------------|---|---------------|------------------|
| | ARREAR CONTRIBUTIONS ARRIÉRÉS DE CONTRIBUTIONS CONTRIBUCIONES ATRASADAS | | CONTRIBUTIONS DUE CONTRIBUTIONS DUES CONTRIBUCIONES ADEUDADAS | | TOTAL EUR |
| | YEARS / ANNÉES AÑOS | EUR | 2011 EUR | EUR | |
| | Total Full Members Total Membres effectifs Total Miembros Efectivos | 98,02-04 | 175.711,31 | 24.843,00 | |
| Total Associate Members Total Membres associés Total Miembros Asociados | 02 | 10.876,83 | 0,00 | 10.876,83 | |
| Total Affiliate Members Total Membres affiliés Total Miembros Afiliados | 01-09 | 308.293,33 | 237.739,17 | 546.032,50 | |
| Total Former Full Members Total Anciens Membres effectifs Total Ex-Miembros Efectivos | 99 | 1.389,15 | 0,00 | 1.389,15 | |
| Total Form Associate Members Total Anciens Membres associés Total Ex-Miembros Asociados | - | 0,00 | 0,00 | 0,00 | |
| Total Form Affiliate Members Total anciens Membres affiliés Total Ex-Miembros Afiliados | 05-07 | 57.907,94 | 0,00 | 57.907,94 | |
| EXTRA-BUDGETARY CONTRIBUTIONS DUE | | | | | |
| CONTRIB.EXTRA-BUDGÉTAIRES DUES | | 554.178,56 | 262.582,17 | 816.760,73 | |
| CONTRIB.EXTRA-PRESUP.ADEUDADAS | | | | | |
| TOTAL CONTRIBUTIONS DUE | | | | | |
| TOTAL CONTRIBUTIONS DUES | | 15.562.953,15 | 5.643.449,09 | 21.206.402,24 | |
| TOTAL CONTRIBUCIONES ADEUDADAS | | | | | |

FINANCIAL YEAR STARTS / EXERCICE FINANCIER COMMENCE / EJERCICIO FINANCIERO COMIENZA:

| | | | |
|-----|-------|---------|-------|
| (1) | MARCH | MARS | MARZO |
| (2) | APRIL | AVRIL | ABRIL |
| (3) | MAY | MAI | MAYO |
| (4) | JUNE | JUIN | JUNIO |
| (5) | JULY | JUILLET | JULIO |

Annex II. Appropriations authorized for 2012 by main programs and sections

(in euros)

| MAJOR PARTS AND PROGRAMMES APPROPRIATION LINES | POSTS | | APPROPRIATIONS | | |
|---|-----------|-----------|------------------|------------------|-------------------|
| | P | G | STAFF | NON STAFF | TOTAL |
| | | | | | |
| A REGIONAL | | | | | |
| A01 Regional Programme, Africa | 2 | 2 | 313.000 | 140.000 | 453.000 |
| A02 Regional Programme, Americas | 2 | 2 | 313.000 | 140.000 | 453.000 |
| A03 Regional Programme, Asia and the Pacific | 2 | 2 | 313.000 | 140.000 | 453.000 |
| A04 Regional Programme, Europe | 2 | 2 | 313.000 | 75.000 | 388.000 |
| A05 Regional Programme, Middle East | 1 | 2 | 205.000 | 75.000 | 280.000 |
| TOTAL REGIONAL PROGRAMMES | 9 | 10 | 1.457.000 | 570.000 | 2.027.000 |
| B OPERATIONAL | | | | | |
| B01 Sustainable Development of Tourism | 3 | 1 | 372.000 | 85.000 | 457.000 |
| B02 Technical Cooperation and Services | 2 | 4 | 411.000 | 85.000 | 496.000 |
| B03 Statistics and Tourism Satellite Account | 2 | 3 | 362.000 | 140.000 | 502.000 |
| B04 Affiliate Members | 0 | 2 | 97.000 | 20.000 | 117.000 |
| B05 Communications | 2 | 2 | 313.000 | 75.000 | 388.000 |
| B06 Tourism Trends and Marketing Strategies | 2 | 2 | 313.000 | 140.000 | 453.000 |
| B07 Risk and Crisis Management | 1 | 0 | 107.000 | 40.000 | 147.000 |
| B08 Institutional and Corporate Relations | 1 | 0 | 107.000 | 260.000 | 367.000 |
| B09 Destination Management | 1 | 1 | 156.000 | 45.000 | 201.000 |
| B10 Information Resources and Archives | 1 | 3 | 254.000 | 35.000 | 289.000 |
| B11 Ethics and Social Dimension of Tourism | 1 | 1 | 156.000 | 40.000 | 196.000 |
| B12 Special Field Program | 0 | 0 | 0 | 40.000 | 40.000 |
| B13 Knowledge Network | 0 | 0 | 0 | 20.000 | 20.000 |
| B14 Themis | 0 | 1 | 49.000 | 150.000 | 199.000 |
| TOTAL OPERATIONAL PROGRAMME | 16 | 20 | 2.697.000 | 1.175.000 | 3.872.000 |
| C SUPPORT - DIRECT TO MEMBERS | | | | | |
| C01 Languages, Meetings and Documents | 6 | 2 | 745.000 | 120.000 | 865.000 |
| C02 Management | 7 | 7 | 1.699.000 | 240.000 | 1.939.000 |
| C03 Programme and Coordination | 2 | 0 | 215.000 | 19.000 | 234.000 |
| C04 Publications and e-Library | 0 | 1 | 49.000 | 20.000 | 69.000 |
| C05 Fairs | 1 | 1 | 156.000 | 115.000 | 271.000 |
| TOTAL SUPPORT-DIRECT TO MEMBERS PROGRAMME | 16 | 11 | 2.864.000 | 514.000 | 3.378.000 |
| D SUPPORT - INDIRECT TO MEMBERS | | | | | |
| D01 Budget and Finance | 3 | 3 | 470.000 | 131.000 | 601.000 |
| D02 Human Resources | 2 | 2 | 313.000 | 132.000 | 445.000 |
| D03 Information and Communication Technology | 2 | 3 | 362.000 | 410.000 | 772.000 |
| D04 Premises and Internal Services | 0 | 9 | 440.000 | 598.000 | 1.038.000 |
| D05 Provisions | 0 | 0 | 0 | 300.000 | 300.000 |
| TOTAL SUPPORT-INDIRECT TO MEMBERS PROGRAMME | 7 | 17 | 1.585.000 | 1.571.000 | 3.156.000 |
| T O T A L | 48 | 58 | 8.603.000 | 3.830.000 | 12.433.000 |
| | 106 | | | | |

Annex III. Plan of expenditure for 2012

(in euros)

| MAJOR PROGRAMMES AND SECTIONS APPROPRIATION LINES | 2012 | |
|--|-------------------|-------------------|
| | APPROPRIATIONS | ALLOTMENTS |
| <u>TOTAL STAFF COSTS</u> | 8.603.000 | 8.422.000 |
| <u>NON-STAFF COSTS</u> | | |
| A REGIONAL | | |
| A01 Regional Programme, Africa | 140.000 | 126.000 |
| A02 Regional Programme, Americas | 140.000 | 126.000 |
| A03 Regional Programme, Asia and the Pacific | 140.000 | 126.000 |
| A04 Regional Programme, Europe (*) | 75.000 | 121.000 |
| A05 Regional Programme, Middle East | 75.000 | 77.000 |
| TOTAL REGIONAL PROGRAMMES | 570.000 | 576.000 |
| B OPERATIONAL | | |
| B01 Sustainable Development of Tourism | 85.000 | 77.000 |
| B02 Technical Cooperation and Services | 85.000 | 77.000 |
| B03 Statistics and Tourism Satellite Account | 140.000 | 146.000 |
| B04 Affiliate Members | 20.000 | 18.000 |
| B05 Communications | 75.000 | 88.000 |
| B06 Tourism Trends and Marketing Strategies | 140.000 | 155.000 |
| B07 Risk and Crisis Management | 40.000 | 56.000 |
| B08 Institutional and Corporate Relations | 260.000 | 234.000 |
| B09 Destination Management | 45.000 | 45.000 |
| B10 Information Resources and Archives | 35.000 | 6.000 |
| B11 Ethics and Social Dimension of Tourism | 40.000 | 43.000 |
| B12 Special Field Program | 40.000 | 44.000 |
| B13 Knowledge Network | 20.000 | 18.000 |
| B14 Themis | 150.000 | 135.000 |
| TOTAL OPERATIONAL PROGRAMME | 1.175.000 | 1.142.000 |
| C SUPPORT - DIRECT TO MEMBERS | | |
| C01 Languages, Meetings and Documents | 120.000 | 108.000 |
| C02 Management | 240.000 | 216.000 |
| C03 Programme and Coordination | 19.000 | 42.000 |
| C04 Publications and e-Library | 20.000 | 30.000 |
| C05 Fairs | 115.000 | 109.000 |
| TOTAL SUPPORT-DIRECT TO MEMBERS PROGRAMME | 514.000 | 505.000 |
| D SUPPORT - INDIRECT TO MEMBERS | | |
| D01 Budget and Finance | 131.000 | 162.000 |
| D02 Human Resources | 132.000 | 104.000 |
| D03 Information and Communication Technology | 410.000 | 347.000 |
| D04 Premises and Internal Services | 598.000 | 594.000 |
| D05 Provisions | 300.000 | 285.000 |
| TOTAL SUPPORT-INDIRECT TO MEMBERS PROGRAMME | 1.571.000 | 1.492.000 |
| <u>TOTAL NON-STAFF COSTS (A + B + C + D)</u> | 3.830.000 | 3.715.000 |
| TOTAL | 12.433.000 | 12.137.000 |

(*) Supplemental allotment of EUR43.000 has been added to cover temporary Programme Deputy Regional Director post.